

Car Buying: Tips & Advice



NEW VS. USED: WHICH CAR IS RIGHT FOR YOU?

Buying a car can be exciting, but it can also be complex. While a new car may stretch your budget, a used car may require costly repairs. So how do you decide? Ask yourself how you will use the car. How much can you afford? What kind of deals are available? Is leasing a good choice? Find answers to these questions and more at: [neamb.com/right-car-for-you](https://www.neamb.com/right-car-for-you)



Tips for Understanding Auto Insurance

Auto insurance seems to have a language all its own with Bodily Injury Liability, Property Damage Liability, Personal Injury Protection and more. It's important you have the right coverage. Learn what these terms and other jargon mean so you can understand what you're getting at: [neamb.com/insurance-smarts](https://www.neamb.com/insurance-smarts)



Know Before You Go to the Car Dealership

It pays to do your research before buying a new car. Get the most up-to-date pricing on makes and models, as well as manufacturer incentives, crash safety ratings, reviews, photo galleries and more. Start your search at: [neamb.com/dealership-smarts](https://www.neamb.com/dealership-smarts)

Text CAR to 73915 to download a copy of this page to your phone.

DID YOU KNOW:

NEA members save an average of \$3,402 off MSRP¹ on a new car.²

Your NEA Membership Can Help You Get a Great Price on a Car

See what others have paid for the same vehicle. Plus receive member-only pricing. Find out where at:

[neamb.com/nea-car-deals](https://www.neamb.com/nea-car-deals)



Other Helpful Topics:

How to Save a Bundle on Car Repairs: [neamb.com/repair-wise](https://www.neamb.com/repair-wise)

6 Questions to Ask Before Buying an Extended Vehicle Warranty: [neamb.com/warranty-questions](https://www.neamb.com/warranty-questions)

¹ Between 7/1/18 and 9/30/18, the average savings off MSRP presented by TrueCar Certified Dealers participating in the NEA® Member Auto Buying Program, based on users who received in-stock price offers and who TrueCar identified as purchasing a new vehicle of the same make and model as one of the in-stock price offers from a Certified Dealer as of 10/31/18, was \$3,402. Your actual savings may vary based on multiple factors including the vehicle you select, region, dealer, and applicable vehicle specific manufacturer incentives which are subject to change. The MSRP is determined by the manufacturer, and may not reflect the price at which vehicles are generally sold in the dealer's trade area as not all vehicles are sold at MSRP. Each dealer sets its own pricing.

² "NEA® Auto Buying Program" <https://www.neamb.com/Products/NEA-Auto-Buying-Program>, accessed on 5/9/2019